## TRIANGLE GASOLINE CO., OF BUTLER

**DISTRIBUTORS OF** 

GASOLINE, FUEL AND KENDALL LUBRICANTS
1100 NORTH MAIN STREET EXTENSION

P. O. BOX 30

BUTLER, PENNA. 16001

PHONE 283 - 0750

EARL C. ZINN

DAVID E. ZINN

August 11, 1987

Mr. Lee Pope U H I Corp. 750 North 200 W Suite 306 Provo, UT 84601

Dear Mr. Pope:

As a company, we have been selling #2 Fuel for probably twenty years and during that time never once have we ever used or offered for sale, an additive of any type.

About two years ago your salesman, Mr. Ed Nusser, called on us and asked if we would place your product, FPC-1, in the fuel oil of one of our customers, namely Armco Inc. Needless to say, at that point we were skeptical but agreed to do it anyway as a favor to Armco. Time passed and Ed again called on us, only this time he wanted to run a test on our own fleet using FPC-1. Again, we were skeptical but went ahead. As a result of this test, and the quality of the test equipment, we were most impressed. Probably the biggest factor was the cleanliness of the filtration unit in the test equipment after the months usage of FPC-1. In addition, our records showed an approximate 7% savings in fuel mileage on our over all fleet. At this time, Ed approached us about distributing the product within our sales area and as you know, we are doing just that.

We feel that given some time and reasonable effort, the product will definitely become an important part of fleet maintanance for our customers as well as a good profit item for us. We are excited about your product and hope to become one of your most successful distributors.

Yours trolly,

Triangle Gasoline Company

David E. Zinn

President

DEZ/nr